

Collaborative Commissioning

Cornwall and Isles of
Scilly.



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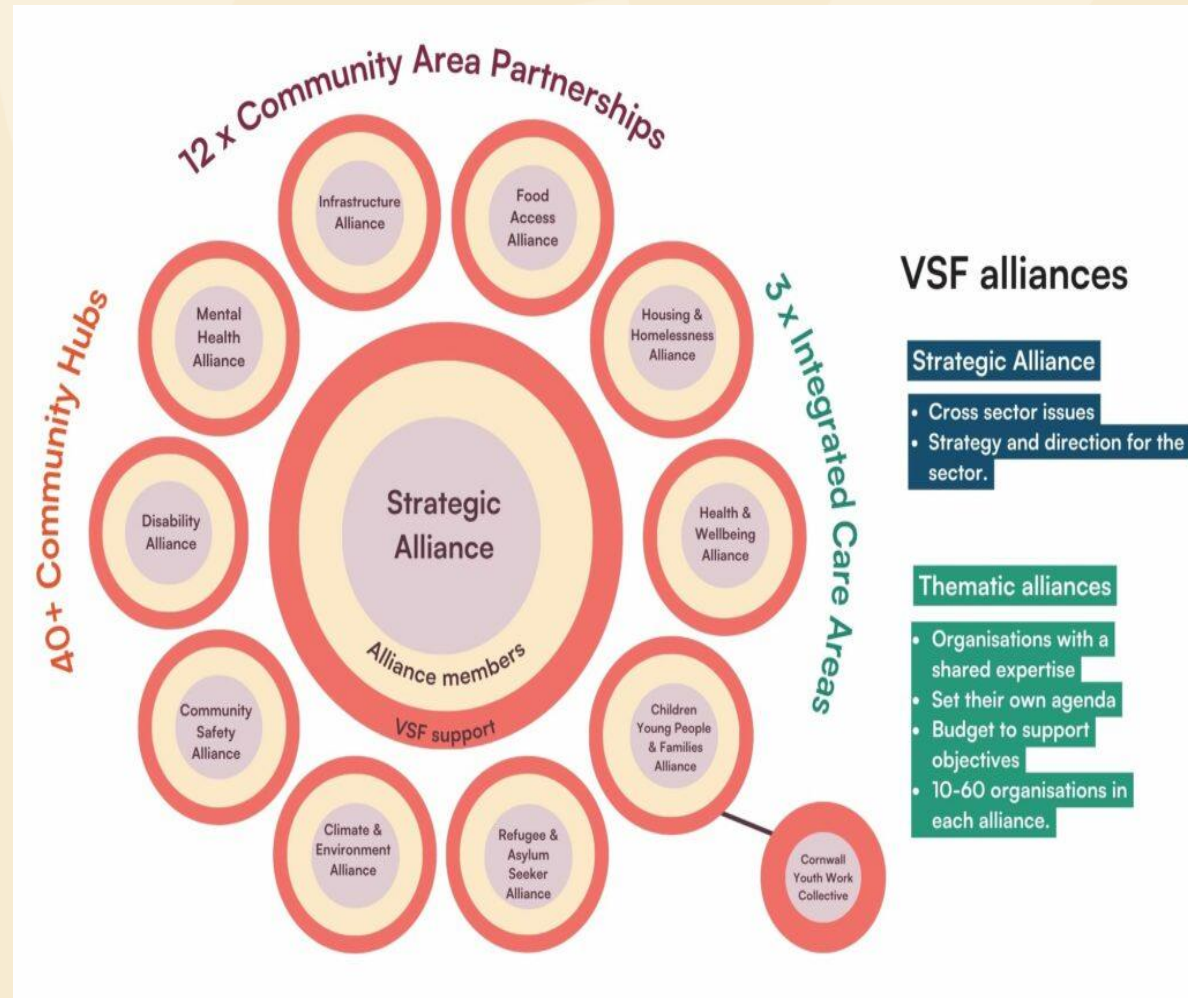
- A simple system!
- Vibrant VCSE landscape
- A challenging geography





Cornwall VSF

- Connect, Support, Promote
- Advancing reputation, credibility, capacity, capability and impact
- Funded by LA and ICB



Collaborative Commissioning.

- Community Gateway
- Community Hub Network
- Hospital Discharge Service
- Reablement@Home Service
- People in Mind



People in Mind.

- 5 year contract worth £1,050,000 pa
- Jointly commissioned by ICB/Public Health
- Mental health and suicide prevention
 1. Contribute to suicide rate reduction
 2. Improve wellbeing
 3. Increase social connection
 4. Improve financial security



People in Mind Delivery.

- 9 VCSE delivery partners
- 1:1 and group support
- £185,000 Community Wellbeing Fund
- £80,000 personal budget fund

Year 1

- 1050 referrals & 860 starts
- 17 new peer support groups
- £144,000 income increased
- £208,000 debt written off
- 81% of people said their wellbeing improved
- 92% of people had their concern resolved



Learning.

Strategic

- Demonstrate Impact
- Relationships are key
- Leverage Funding

Operational

- Spend more time co-designing up front
- Retain budget flexibility
- Human Learning Systems approach



Learning on Collaborative Commissioning.

- It's more effective, efficient and fun!
- Ensure relationships between partners are equal and reciprocal
- Enable communities and providers to design the process
- Trust people and organisations to 'do the right thing'
- Define outcomes rather than prescribe activities
- Flexibility in service specifications
- Simplicity is key - think grant not contract
- Ask only for data you need – then use it!
- Tell the story repeatedly to gain early and ongoing buy-in



Thank you

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